

# Assessment Report

Presented to

# Dongguan Haixiang Adhesive Products Co., Ltd.

## 东莞市海翔胶粘制品有限公司

Gold Supplier & Assessed Company	Self-owned D Wholly Owned D Shareholder/Partner			
Relationship:	Kindred between Owners Cooperation Partner			
Company Address	Room 101, No. 2 Building, No. 5 1st Road Jiaoli East Area,			
	Zhongtang Town, Dongguan City, Guangdong Province, China			
City / Country:	Dongguan / China			
Consigner of Assessment:	Alibaba			
Gold Supplier Member ID:	haixiangtape			
Gold Supplier Company Name:	Dongguan Haixiang Adhesive Products Co., Ltd.			
Contact Person:	Ms. Cathy			
Phone Number:	0086-769-39022795			
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Service Provided by TÜV Rheinland Report No.: 20835572\_P+T







Assessment Report

Report Number:	20835572_P+T	Assessment Type	Production Trading Assessment
Date of Assessment:	15/Aug./2020	Report Date:	15/Aug./2020
Assessor's Name:	Bijie Chen	Validity Period:	16/Aug./2020 15/Aug./2021
Reviewed By:	Lihua Wu	Online Verification:	http://assessed-suppliers.chn.tuv.com

#### Important Notes:

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# Section 1: Company Overview

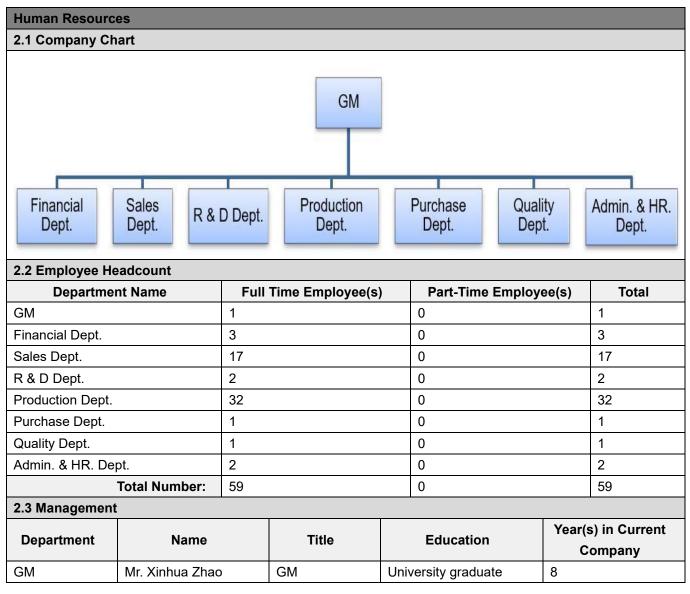
Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	🛛 Yes 🗌 No	Business License Number:	9144190005248851 13
Year Established:	28/Aug./2012	Validity Period:	28/Aug./2012 31/Dec./2049
Export Experience:	6 years	Industry Experience:	7 years
Registered Address:	Room 101, No. 2 Building, No. 5 Dongguan City, Guangdong Prov		rea, Zhongtang Town,
Company Address:	Room 101, No. 2 Building, No. 5 Dongguan City, Guangdong Prov		rea, Zhongtang Town,
Annual review conducted by the Industrial & Commercial Bureau?	Yes No	Reviewed By:	Dongguan Market Supervision and Administration Bureau
Registered Capital:	RMB 500,000		
Corporate Representative:	Mr. Xinhua Zhao		
Industry:	Adhesive Tape; Film; Paper		
Business Type:	Manufacturer     Trading Co     Company	ompany 🔀 Manufacti	urer & Trading
Type of Ownership:		ublic Company [	Joint Venture
Products /Service:	Foam Tape; Duct Tape; Carpet Ta	ape; Masking Tape; Pla	ate Mounting Tape
1.2 Company Building Informa	tion		
Certification Type: Land Certification Re Total Building Size: <u>3,96</u> Number of Building(s) : <u>1</u> Office Size: <u>360</u>	<u>3 m<sup>2</sup></u>	se Agreement 🗌 I	Factory Officer Claimed

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#### Section 2: Human Resources



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# **Section 3: Current Export Situation**

Cu	Current Export Situation							
Th	ere is/are <u>6</u>	_foreign trading e	em	ployee(s)	in the compa	any.		
				Accepted		Listening &	Reading &	
	Working Experience	Headcount		Lang	guage	Speaking	Writing	
	Over 30 Years	0		English		YES	YES	
	21-30Years	0		Russian		YES	YES	
	11-20 Years	0		N/A		N/A	N/A	
	6-10 Years	0		N/A		N/A	N/A	
	2-5 Years	5		N/A		N/A	N/A	
	Less than 2 years	1		N/A		N/A	N/A	
Do	es the company have a v	alid export licens	e?		Yes	🛛 No		
Ex	oort License Registratior	ו No.:			N/A			
Tot	al Revenue (Previous Y	′ear):			RMB 40,00	0,000		
Tot	al Export Revenue (Previ	ious Year):			USD 1,000	,000		
Est	imated Export Revenue (	(Current Year):			Confidential			
Tra	de Agents Employed Ove	erseas:			🗌 Yes 🛛 No			
Ne	arest Port:				Shenzhen Port			
Ac	cepted Payment Terms				☐ FOB ☐ CIF ☐ EXW ☐ CFR			
Ac	cepted Payment Type:				□     L/C     □     T/T     □     Credit Card       □     Cash     □     West Union     □     Money Gram       □     Paypal     □     Moneybooker			
Av	erage lead time from proc	luct order confirn	nat	ion to proc	duction delivery (products exiting the factory):			
	Product C	Category			N	Unit		
Fo	am Tape; Duct Tape; Car	pet Tape; Maskin	gТ	ape;	15	45		
Plate Mounting Tape				15		days		
Av	erage Sampling Time							
Product Category					Lead	Time		
Foam Tape; Duct Tape; Carpet Tape; Masking Tape;				3 days				
Plate Mounting Tape				0 days				
Th	e Shortest Sampling Time	9						
	Product C	Category				Shortest L	ead Time	
	am Tape; Duct Tape; Carp	pet Tape; Maskin	gТ	ape;	3 days			
Plate Mounting Tape								

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# Section 4: Export Business Capacity

Export Business Capacity							
4.1 Market Distribution (Previous 12 Months)							
Market Main Product(s)		Revenue (USD)	Total Revenue (%)				
North America	Foam Tape; Duct Tape; Carpet Tape; Masking Tape; Plate Mounting Tape	Confidential	8				
South America	N/A	0	0				
Eastern Europe	Foam Tape; Duct Tape; Carpet Tape; Masking Tape; Plate Mounting Tape	Confidential	6				
Southeast Asia	Foam Tape; Duct Tape; Carpet Tape; Masking Tape; Plate Mounting Tape	Confidential	7				
Africa	Foam Tape; Duct Tape; Carpet Tape; Masking Tape; Plate Mounting Tape	Confidential	2				
Oceania	Foam Tape; Duct Tape; Carpet Tape; Masking Tape; Plate Mounting Tape	Confidential	7				
Mid East	Foam Tape; Duct Tape; Carpet Tape; Masking Tape; Plate Mounting Tape	Confidential	1				
Eastern Asia	Foam Tape; Duct Tape; Carpet Tape; Masking Tape; Plate Mounting Tape	Confidential	2				
Western Europe	Foam Tape; Duct Tape; Carpet Tape; Masking Tape; Plate Mounting Tape	Confidential	3				
Central America	N/A	0	0				
Northern Europe	N/A	0	0				
Southern Europe	Foam Tape; Duct Tape; Carpet Tape; Masking Tape; Plate Mounting Tape	Confidential	2				
South Asia	Foam Tape; Duct Tape; Carpet Tape; Masking Tape; Plate Mounting Tape	Confidential	2				

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Domestic Market	Domestic Market       Foam Tape; Duct Tape; Carpet         Tape; Masking Tape; Plate       Mounting Tape         4.2 Main Clients       Keen State		Confid	Confidential 60	
4.2 Main Clients					
Client Name Main Product(s		Main Product(s)		Tota	Revenue (%)
Confidential		Confidential	Confidential		

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# **Section 5: Production Capacity**

Production Capacity						
5.1 Annual Production Ca	apacity (P	revious Year)				
Foam Tape; Duct Tape; Ca	rpet Tape;	Masking Tape;	Plate Mounting	g Tape: 32,	000,000 Rolls	
5.2 Production Capacity						
Product Name		Production Line Capacity		, Ac	tual Units Produce Year)	ed (Previous
Foam Tape; Duct Tape; Ca Tape; Masking Tape; Plate	•	4,000,000 Roll	s / Month	32,00	0,000 Rolls	
Mounting Tape 5.3 Production Machiner						
Machine Name		& Model No.	Quantity	Number	r of Year(s) Used	Condition
Slitting Machine	Xipu		6	4		Acceptable
Packaging Machine	UNT		4	3		Acceptable
Rewinder	KTC002		3	3		Acceptable
Coating Line	No Infor		2	3		Acceptable
Glue Making Machine	No Infor		2	4		Acceptable
Test Machine	Haida		1	3		Acceptable
5.4 Testing Machinery						<u> </u>
Machine Name	Brand	& Model No.	Quantity	Numbe	r of Year(s) Used	Condition
Tensile Machine	Haida		2	3		Acceptable
Universal Control Holding Test Machine	Haida		1	2		Acceptable
Release Paper Holding Test Machine	Haida		1	3		Acceptable
Constant Temperature and Humidity Test Machine	Haida		1	2		Acceptable
Raw Material Of Glue Test Machine	Haida		1	3		Acceptable
Initial Adhesion Test Machine	Haida		1	3		Acceptable
5.5 Subcontractors						
Subcontractor Name	Product \$	Subcontracted	Volume S	Supplied	Cooperation P	eriod (Years)
N/A		N/A	N/	A	N//	4

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# **Section 6: Quality Assurance**

Quality Ass	urance									
6.1.1 Qualit	y Management	System Ce	ertification							
Certificati	on Certi	fied By	Certificat	e No.	Business So	cope	Validity Date			
N/A	N/A		N/A		N/A		N/A			
6.1.2 Produ	ct Certification	l								
Certificati	on Certi	fied By	Certificat	e No.	Product Name &	Model No.	Validity Date			
N/A	N/A		N/A		N/A		N/A			
6.2 Testing	Report									
Certificati	on Certi	fied By	Certificat	e No.	Product Name &	Model No.	Validity Date			
Teet Depart	НСТ		SZC18013	318444	141Translucent double-sides03/Feb.					
Test Report	ПСТ		-2		adhesive tape		31/Dec./2049			
6.3 Quality	Control Manag	ement								
ltem		Content			Observa	tions /Comn	nents			
					Yes, all production	lines have a	dequate quality			
	Is there quali	ty control or	all producti	ion	control					
6.3.1	lines?	ty control of			Yes, some production lines have adequate quality					
					control					
					No No					
6.3.2 Do the QA/QC inspectors work					Yes					
independently from the production line?				ne?	No					
6.3.3 Who does the QC/QA Manager				GM - Mr. Xinhua Zhao						
	/Supervisor r	•								
6.3.4	How many Q	A/QC inspe	ctors in total	?	1					
No. of Emplo	oyees in Each F	Production L	ine:							
Produc	tion Line	Sup	pervisor		No. of Operators	No. of	of In-line QC/QA			
Workshop		3		2	9	1				
6.3.5 Averag	ge Guarantee Ti	me								
Product Category					Guarantee Time					
N/A					N/A					
6.3.6 The Lo	ongest Guarante	e Time		•						
Product Category					Guarantee Time					
N/A				N	I/A					
6.4 Supplie	r Management									
ltem		Content			Observatio	ns /Commen	its			
	Does the con	npany have	а	🛛 Υε	es					
6.4.1	supplier asse									

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#### Does the company have an X Yes 6.4.2 updated list of approved No No suppliers? Has the company established Yes, with written standard procedures Yes, with written procedure but lack of consistent and implemented a standard 6.4.3 standard procedure for purchasing contract □ No review and approval? Yes, assessment reports are available for more than 3 vears Yes, assessment reports are available for the last 1-3 Does the company keep its 6.4.4 years supplier assessment reports? Yes, assessment reports are available for the previous 12 months No No Yes, the purchasing document includes all the Are the company's purchasing information required documents sufficient to ensure 6.4.5 Yes, however the purchasing document includes product safety control and their incomplete information customers' requirements? No No $\boxtimes$ Yes, with clear standard and written inspection records Is there a procedure to conduct Yes, with inspection records but no procedures 6.4.6 random product inspections after Yes, with procedures but no inspection records final packaging? No, inspections are not necessary 6.5 After Sales Service Content **Observations** /Comments Item Yes, with a standard feedback form and records Yes, with a standard feedback form but no Is customer feedback, including 6.5.1 records complaints, clearly recorded and maintained? Yes, with records but no standard feedback form No No $\bigtriangledown$ Yes, with clear procedures and written records Yes, with clear procedures but no written records Are there any clear procedures for 6.5.2 handling customer complaints? Yes, with written records but no clear procedures No No X Yes Is there a closed-loop corrective action 6.5.3 system in place? No No Yes, with procedures to trace raw materials Can finished/packaged products be Yes, main raw material can be traced 6.5.4 traced by lot identification to the No, only the production date can be traced appropriate raw material test reports? No

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<u> G E E</u>	Is there a product alert and recall	Yes
6.5.5	procedure?	🔀 No

## **Section 7: Production Process Management**

Quality	Control Management	
ltem	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<ul> <li>Yes, very good</li> <li>Yes, acceptable</li> <li>No, needs improvement</li> <li>No, very poor</li> </ul>
7.2	Are the following items /documents provided at the appropriate location?	<ul> <li>Work instructions</li> <li>Approved sample</li> <li>Product picture</li> <li>No the above-mentioned was not available.</li> </ul>
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<ul> <li>Yes, with clear written instructions and records</li> <li>Yes, with written instructions but no records</li> <li>Yes, with records but no written instructions</li> <li>No</li> </ul>
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<ul> <li>Yes, with clear written instructions and records</li> <li>Yes, with written instructions but no records</li> <li>Yes, with records but no written instructions</li> <li>No</li> </ul>
7.5	How are finished products inspected?	<ul> <li>100% of products with detailed inspection</li> <li>Random inspection</li> <li>No inspection</li> <li>No inspection necessary</li> </ul>
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<ul> <li>Yes, the units are separated and marked clearly</li> <li>Yes, the units are separated but not marked clearly</li> <li>No</li> </ul>
7.7	How are finished products that failed inspection handled?	<ul> <li>Repaired and re-inspected</li> <li>Thrown away</li> <li>No inspection necessary</li> </ul>

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# Section 8: R & D Capacity

on							
2	R&D (	engineer	(s) in the compan	y.			
	Heado	count		Worl	k Experience		Headcount
	0			Over 3	0 Years	0	
	1			21-30	Years	1	
	0			11-20	Years	0	
	0			6-10 Y	ears	0	
	1			2-5 Years		0	
	0			Less t	Less than 2 years		
						1	
	The Nan	ne of the	Patent	Th	e Patent Type		Available Date
N/A				N/A			N/A
		20	For Approval	to Use	Validity Data		Pof
t	orand Nar	ne	Goods		validity Date		Ref.
Ref	fer to the F	'noto	stationery: sealin compound for sta stationery or hou adhesive tape; stationery or hou adhesive tape: stationery or hou self-adhesive tap stationery or hou adhesive: station household glue: stationery adhes	ationery: Isehold Isehold Isehold Isehold Isehold Isehold Isery or	28/Aug./2015 27/Aug./2025		oto in section 11 ademark photo)
4J.	Fa		industrial use; ac made of syntheti for industrial use adhesive for indu	lhesive c resin ; ustrial	28/Mar./2019 27/Mar./2029		oto in section 11 ademark photo)
	2	2 R&D e Heado 0 1 0 0 1 0 1 0 1 0 7 The Nan V/A Brand Nar	2	2       R&D engineer(s) in the companent of the companenenenent of the companent of the companent of t	Image: Second	2       R&D engineer(s) in the company.         Headcount       Work Experience         0       Over 30 Years         1       21-30 Years         0       6-10 Years         1       2-5 Years         0       2-5 Years         0       1         0       N/A         The Name of the Patent The Patent Type         V/A       N/A         Stationery: sealing         compound for stationery: stationery: stationery or household adhesive tape: stationer	2         R&D engineer(s) in the company.           Headcount         Work Experience         Our 30 Years         0           1         0         21-30 Years         1           0         0         6-10 Years         0           1         0         6-10 Years         0           0         0         25 Years         0           0         0         25 Years         0           0         0         1         0         1           The Name of the Patent         The Patent Type           V/A         N/A         N/A





		adhesive for			
		use; gum (ac	-		
		industrial use			
		for construct	-		
		viscose solut			
		adhesive for	industrial		
		use; plastiso	-		
		for industrial	use (cut-off)		
<b>U</b>	For New Products La	aunched	1		
	roduct Category			Lead Time	)
Foam Tape; Duct Ta	ape; Carpet Tape; Masl	king Tape;	3 months		
Plate Mounting Tap	e				
The Shortest Time	For A New Item Laur	nched	1		
P	roduct Category			Shortest Lead	Time
	ape; Carpet Tape; Masl	king Tape;	3 months		
Plate Mounting Tap	e				
Does the company	provide ODM service for	or	Yes		
others?			🛛 Νο		
Are there relevant of	design input/output, rev	iew, and	☐ Yes		
verification docume	ents available for the as	sessment			
company?					
Based on inspectio	n, are R & D employee	s equipped	Yes		
with adequate spec	ialized equipment?		🖂 No		
If yes, please list al	I key equipment used:		N/A		
Do R& D employee	s use any specific software	ware for	Yes		
designing new proc	lucts?		🛛 No		
If yes, please list th	e main software used:		N/A		
Please list all certifi	cations and/or qualifica	tions of	N/A		
the R & D departme	ent:		19/73		
Has the company e	established standard de	sian	Yes, with c	lear written instruct	ions
procedures for new		Julia	Yes, witho	ut written instructior	าร
			🛛 No		
			Yes, with c	lear written records	
Have the designed	products been internal	verified or	Yes, only p	part written records	
validated?			Yes, witho	ut written records	
			🛛 No		
			🗌 Yes, all de	signed products hav	ve been tested
Have the designed	products been tested b	oy a third-	Yes, only p	part of designed pro	ducts have been
party inspection bo	dy?		tested		
			🛛 No		

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	Yes, all designed products have been confirmed
Are the designed products confirmed by the	Yes, part of designed products have been confirmed
customers?	according to client' s requirements
	🔀 No
	Yes, with written job description
Does the company has qualification requirements for	Yes, without written job description
designers?	No, but at least two years design experience is
	needed
	🔀 No
Are the designers' gualifications recognized by the	Yes, with written records
Are the designers' qualifications recognized by the	Yes, without written records
company?	🔀 No
8.2 R&D Real Case Description	
Customer's Name	Aurelia Michalik
Customer's Location	Europe Poland
Customer's Industry:	Construction industry
	For sealing doors and windows, and the tape adhesive
Order's Requirement Description:	is very strong, not easy to fall off, special fire isolation,
	noise absorption and shock absorption
8.3 Design Process (N/A)	
8.4 Design Devices (N/A)	

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## Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans							
Item	Company Development Action Timeframe						
1	The organization is going to increase turnover	1 year					

#### **Section 10: Production Flow**

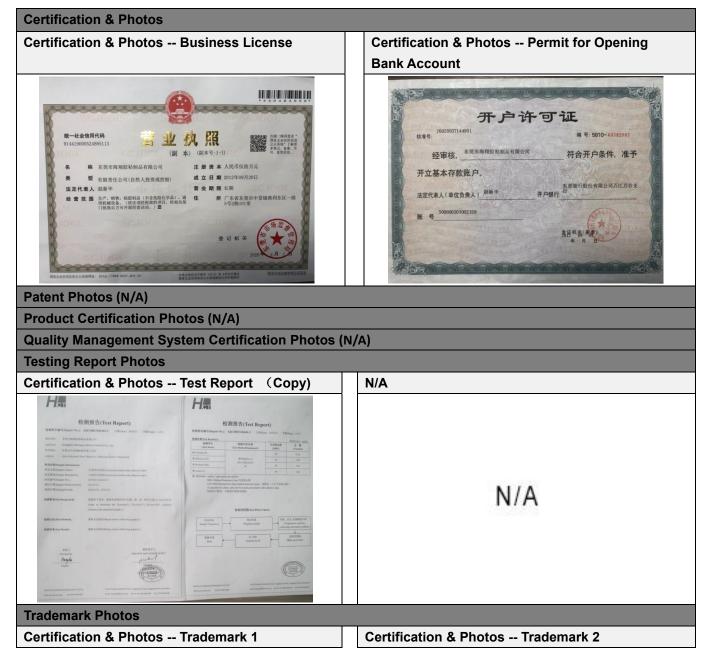
Produe	ction Flow				
No	Production Process	No	Production Process	No	Production Process
1		2		3	
	Glue Making		Coating		Rewinding
4		5		6	
	Slitting		QC		Packaging

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#### **Section 11: Certification & Photos**



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商标注册证	
4J.Fa	
秋定使用瓷品-服务项目(国际分类)、1) 第1条 工业市地区、工业市业和自由和自己的、工业市场加速,工业市场加速和和、工业市场和 (和内市)、都和市场内市、和政治、工业市场、地区和同、工业市场和政治、(和上)	
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 挂 <b>服人地址</b> 广东省东美市万江汉县收购社区苏 <u>展工业区</u>	
EERIR Southall ARRE Noteolari	

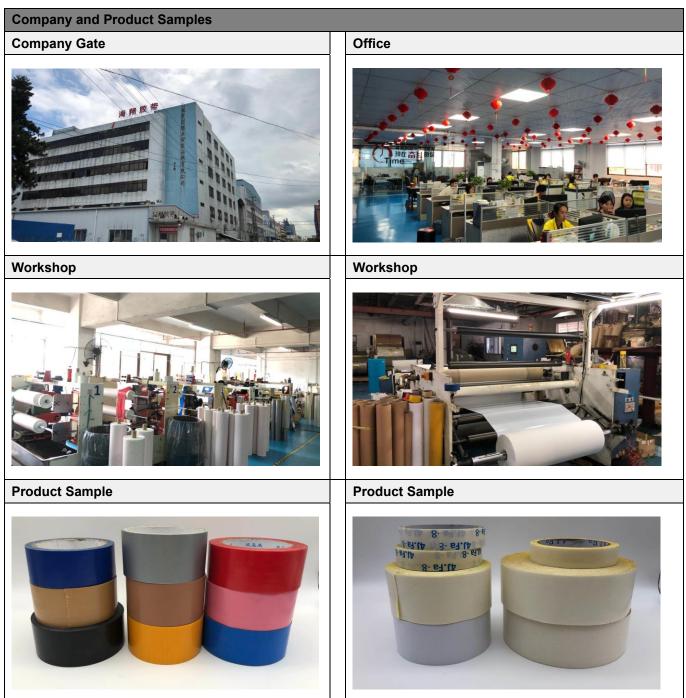
Report No.: 20835572_P+T
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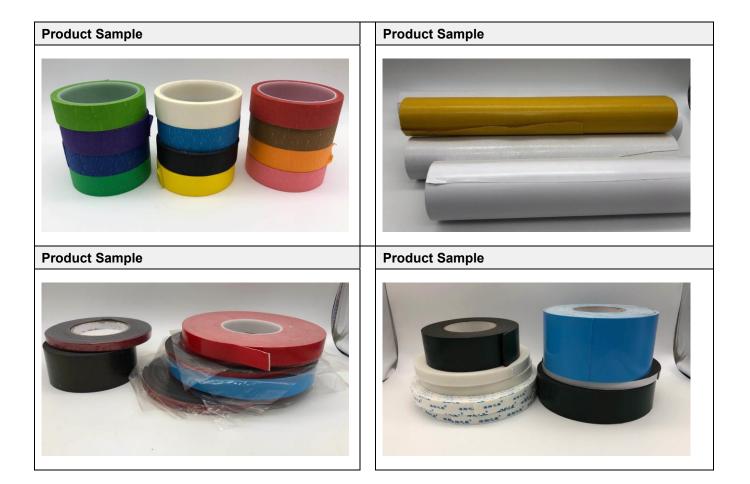
#### **Section 12: Company and Product Samples**



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# **Section 13: Competitive Advantages**

13.1 Product Group Capacity						
13.1.1 Products Sold (Within12 Months)						
Products Name	Quan	itity		Revenue (USD)		
Confidential	Confidential			Confidential		
13.1.2 Suppliers Cooperated Wit	h (Within12 Months	s)				
No. of cooperation suppliers (total)		10				
No. of suppliers (which cooperated	over 2 times)	10				
No. of provinces which cooperation	suppliers belong to	) 1 (Gua	angdon	g)		
Would the company like to provide	design solution	🛛 Ye	s			
service for integration project?	🗌 No	)				
If yes, these projects include		All adh	esive t	ape project		
Would the company like to provide	a total solution for	Ye	s			
purchasing?		🛛 Pa	rt,			
		🗌 No	)			
If yes, please describe it		OPP b	ag, dis	penser, reflective d	langer tape, film.	
13.1.3 Real Case Description:						
Customer Name Confidential						
Customer Country Confidential						
Customer Region Confidential						
Products Category		Confid	ential			
Order Value (USD)		Confid	ential			
Order Processing Process		Confid	ential			
Customer's Feedback		Confid	ential			
13.2 Real Case for Lower MOQ & Lead Time						
Products Name	MOQ (With	in 12 Month	s)	Lea	ad Time	
Foam Tape; Duct Tape; Carpet	100 Rolls			1 Day		
Tape; Masking Tape; Plate						
Mounting Tape						
13.3 Real Case for Large Contr	act & Lead Time					
Products Name	Order (With	in 12 Month	s)	Lea	nd Time	
Confidential	Confidential			Confidential		
13.4 Overseas After Sales Serv	ice Capacity					
<b>13.4.1</b> Do you have an overseas	Yes					
onsite service center?	No No					
13.4.2 If yes, what onsite after-	N/A	Location	Evid	dence- provided	Self-description	
sales services are included		N/A Location		dence- provided	Cell-description	
Equipment -installation,	Yes	N/A	N/A		N/A	
maintenance and other services	No I		IN/A	N/A		
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Technical advice	☐ Yes ⊠ No	N/A	N/A	N/A
Personnel training	☐ Yes ⊠ No	N/A	N/A	N/A
Other: N/A		N/A	N/A	N/A
13.4.3 Average response time	12 Hours			
13.5 After-sales service capacity				
Does the company accept small	🛛 Yes			
order?	🗌 No			

-- End of Report --

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